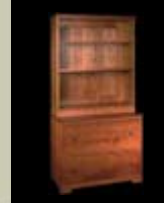
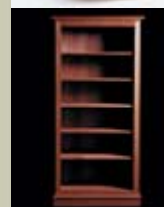




# VERMONT WOOD PRODUCTS

## A Resource Manual

Connecting Architects, Designers and Purchasers with Vermont Producers and Craftspeople.



Project made possible through support from John Merck Fund, the Vermont Sustainable Jobs Fund, and the Vermont Wood Manufacturers Association.



The Vermont Sustainable Jobs Fund (VSJF) and Vermont Wood Manufacturers Association (VWMA) partnered to assemble this catalog of Vermont wood products. The publication provides wood products end-users with the information they need to specify and purchase wood products grown and manufactured in Vermont.

This version of the Resource Manual provides information on manufacturers of architectural millwork, furniture, plywood, lumber and doors/windows that are capable of producing at institutional and commercial quality and volumes. The initial listings in each section provide detailed information on selected companies that chose to participate. The end of the manual includes a listing of additional companies that manufacture similar products. This is not to say, however, that the manufacturers listed at the end are not capable of quality products. In many cases, these companies have produced small volumes of products for architectural projects, colleges and other projects. Two of the listings, Vermont WoodNet and the Guild of Vermont Furniture Makers, are in fact groupings whose smaller manufacturers can collectively meet the volume requirements of larger institutions.

Since many buyers are becoming interested in the LEED (Leadership in Energy and Environmental Design) Green Building Rating System®, we've identified companies that use FSC-certified wood in their products. While some companies may not indicate that they use FSC wood currently, they may be willing to do so upon request.

We've also included a copy of a Certified Wood Specification that architects and project managers can use. This guide uses standard CSI formatting to facilitate customization.

If your company would like to be included in future versions, please contact the VWMA office at 802-287-4284. We've included a feedback form at the end of the manual. Please take a moment and share your thoughts with us as we assemble the next version.

## VERMONT WOOD PRODUCTS

According to industry sources, imports now account for 34 percent of furniture purchases in this country, up from 23 percent in 1995. These losses can devastate small businesses and communities in rural Vermont. For example, Ethan Allen Interiors, Inc. closed two factories in 2001 in Essex and Orange Counties terminating 300 jobs. Like many of its peers, Ethan Allen is moving production overseas.

The federal General Accounting Office estimates that every dollar spent on a locally milled timber creates \$3.50 of value to local communities. One of Middlebury College's recent building projects pumped \$3.5 million back into local economies through local certified wood purchases alone, benefiting over two-dozen small businesses in the area. VSJF's calculations indicate that every \$97,000 spent on wood products in Vermont yields one full time manufacturing job in that industry. Clearly, the decisions purchasers make can influence the future of Vermont's forests and the state's wood products sector.

## VERMONT SUSTAINABLE JOBS FUND CORNERSTONE PROJECT

Beginning in 2001, VSJF worked in conjunction with the Office of Senator Leahy to assemble a network of large institutions with common interest in supporting the Vermont economy and obtaining sustainably harvested Vermont wood products. From those early conversations emerged the Cornerstone Project, a far-reaching effort to connect large institutional purchasers with local producers or craftspeople in Vermont. Buying from businesses in Vermont keeps money circulating locally and grows small businesses' bottom lines. The overall aim of the initiative is to grow a sustainable economy and help Vermont businesses find their niche.

There is a business advantage to being small, green certified, and located in Vermont. Through the Cornerstone Project, VSJF helps such businesses capitalize on these qualities. As a non-profit state-supported organization, VSJF is uniquely situated to interact with businesses, associations and governmental agencies. VSJF pioneered the development of Cornerstone as part of a broader effort to build a fully functional certified forest products system

in the state. Through the late 1990s VSJF and partners, including the National Wildlife Federation, helped persuade forestland owners to certify their wood under the leading green standard developed by the Forest Stewardship Council. Progress over the last four years yielded a fully connected system starting with certified Vermont forests feeding into mills and then on to value-added manufacturers that provide high quality products for local and regional buyers.

The construction projects of the Cornerstone partners provide on-going opportunities for local businesses to gain new in-state markets. With leaders such as Middlebury College, the University of Vermont, the Vermont Department of Buildings and General Services, and others demonstrating commitment to the local economy and environment, Vermont has a sound foundation for expanding into other sectors. This foundation also will allow businesses to seek markets outside Vermont for additional work.

## VERMONT WOOD MANUFACTURERS ASSOCIATION

The mission of the Vermont Wood Manufacturers Association is to support the wood products manufacturing industry in Vermont and to promote its long-term viability by:

- Expanding the presence of members in the marketplace
- Ensuring a dependable supply of raw materials
- Increasing workforce skill and creativity
- Acting as responsible employers and community members

## CREDITS

This catalog is made possible through the generous support of the John Merck Fund, the Vermont Sustainable Jobs Fund, and the Vermont Wood Manufacturers Association.



FSC-US-0025

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The FSC Logo identifies products which contain wood from well managed forests certified in accordance with the rules of the Forest Stewardship Council. The companies identified with the FSC logo in this brochure have received FSC chain-of-custody certification to manufacture and sell FSC-certified wood products.



**PRINTING:** Printed by Villanti & Sons, Printers, Inc., environmentally certified to the Forest Stewardship Council standard.

**PAPER:** 80# Consort Royale Silk text, an FSC certified paper.

## FURNITURE

Beeken Parsons  
 Charles Shackleton Furniture  
 ClearLake Furniture  
 Copeland Furniture  
 Cotswold Furniture Makers  
 Jas. Becker Cabinetmaker, Inc.  
 Island Pond Wood Products  
 Lyndon Furniture  
 Maple Corner Woodworks

Neudorfer, Inc.  
 New England Woodcraft, Inc.  
 Pompanoosuc Mills  
 The Guild of Vermont Furniture Makers  
 Vermont Folk Rocker  
 Vermont Furniture Designs  
 Vermont WoodNet  
 Vermont Woods Studios  
 Wall-Goldfinger

## ARCHITECTURAL MILLWORK

Amoskeag Woodworking  
 Birdseye Building Co.  
 Coates Walker, Inc.  
 Northfield Wood Products Co., Inc.

Shelburne Fine Woodworking  
 Stark Mountain Woodworking  
 Timberknee  
 Vermont WoodNet

## WINDOWS/DOORS

Green Mountain Window Co.  
 H. Hirschmann LTD.

J.S. Benson Woodworking & Design LLC  
 Woodstone Co.

## PLYWOOD/PANELS

Newport Panels  
 Rutland Plywood Corp.

## LUMBER

### HARDWOODS-

Baker Lumber  
 Champlain Hardwoods  
 Carrier Farms Forest Products  
 Frano Lumber  
 Gagnon Lumber, Inc.  
 J.H. Lumber & Wood Products  
 Lathrop's Maple Supply  
 Morse Hardwoods & Millwork  
 Northfield Wood Products Co., Inc.  
 Rex Lumber  
 S.A.W. Mill  
 The A. Johnson Co., LLC  
 Vermont Hardwoods  
 Vermont Wildwoods

### SOFTWOODS-

Baker Lumber  
 Carrier Farms Forest Products

Dick Walker Saw Mill  
 Frano Lumber  
 Gagnon Lumber, Inc.  
 Goodridge Lumber, Inc.  
 JH Lumber & Wood Products  
 Lathrop's Maple Supply  
 Mill River Lumber Ltd.  
 Northfield Wood Products  
 Rex Lumber  
 S.A.W. Mill  
 The A. Johnson Co., LLC

### SIDING-

Baker Lumber  
 Carrier Farms Forest Product  
 Dick Walker Saw Mill  
 Granville Manufacturing  
 Mill River Lumber Ltd.  
 Rex Lumber

S.A.W. Mill  
 The A. Johnson Co., LLC

### FLOORING-

Baker Lumber  
 Carrier Farms Forest Products  
 Dick Walker Saw Mill  
 Frano Lumber  
 Lathrop's Maple Supply  
 Mill River Lumber Ltd.  
 Morse Hardwoods & Millwork  
 Northfield Wood Products  
 Rex Lumber  
 S.A.W. Mill  
 The A. Johnson Co., LLC  
 Timberknee  
 Vermont Hardwoods  
 Vermont Wildwoods

**Certified Wood Spec  
 Association Lists**